

# ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ THE ★ ★ ★ GEORGETOWNER

*The newspaper whose influence far exceeds its size.*

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## HAUTE & COOL

### *Doctor of Dress*

By Robert Devaney  
THE GEORGETOWNER

"I have so much fun doing this," says Lynne Glassman, who is a doctor of education and holds degrees from American and Columbia University. Glassman has been in the education field for years: from being a first grade teacher to being a executive for school associations and the U.S. Office of Education.

But these days, the stylish Glassman is no longer in the formal world of academia and education, though she is still a teacher.

Glassman, who now offers wardrobe consultations, closet surgery, personal shopping, accessorizing and seasonal updating, is simply known as "The Doctor of Dress."

Her keen eye for color and shape and shopping led her to this career shift. She teaches clients "how to make the most of one's assets," she says, within the limits of their body, time and budget.

Her personal shopping service touts that "If it exists, Lynne can find it." Some of her new found career comes from her past: her family owned a clothing store in Brooklyn. And Glassman's extensive travels around the world certainly help her ability to enhance the individual.

One day, we visited "The Doctor of



"Doctor of Dress" Lynne Glassman analyzes Lisa Betz's skin tone.

Dress" at her Hillandale residence for a demonstration of her "Color for All Seasons," a color and silhouette analysis to put your best face forward. The color analysis looks at hue (color), value (light) and chroma (intensity). What is analyzed are skin, eyes and hair.

Our test subject was this newspaper's marketing director, Lisa Betz, who was more than happy to comply and learn some new beauty and make-up tips. It turns out that Betz is, according to Glassman's analysis which is called into a computer, "true chromian spring." Now, Betz has a color

palate with which to buy her new clothes, smiled Glassman, who added knowing one's true colors saves money in purchases.

The silhouette analysis does the same for one's body shape, which kinds of jackets, pants or patterns and designs to buy.

Glassman puts the measurements and data together and presents her client with a 50-page illustrated book (with overlays for selections).

Yes, the doctor is definitely in.

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